



SME . V Accellion

<u>Hosting Options</u>	Accellion Kiteworks	SME	Comments
On-Premise	✓	✓	
IaaS	✗	✓	AWS EC2 etc
Multi-tenant	✗	✓	
UK G-Cloud	✗	✓	
Runs on Windows / Linux	✓	✓	
<u>Pricing</u>			
	\$29 per user per month	\$15 per user per month	
Subscription			
Per Appliance option	✗	✓	
<u>Identity Management</u>			
Active Directory	✓	✓	Both support multiple AD domains SME verifies against Open LDAP & Oracle LDAP
LDAP	✓	✓	
SAML	✓	✓	
<u>Architecture</u>			
Linux Apache MySQL (LAMP)	✓	✓	Accellion uses Java Applets which many companies cannot support
Global Namespace Clustered deployment support	✗	✓	
<u>Protocol Support (front)</u>			
FTP / FTPS	✗	✓	SME provides protocol support above any cloud storage attached
WebDav	✗	✓	
Amazon S3	✗	✓	
SFTP	✗	✓	
<u>Sharing features</u>			
Secure File Sharing	✓	✓	
Secure Folder Sharing	✗	✓	SME Supports folder links
Virtual WorkSpace / Data Room	✗	✓	
Anonymous folder sharing			Provide a URL for multiple file upload
Upload files from URL	✗	✓	Configurable options. Enables upload by URL
<u>Encryption Features</u>			
Secure Encrypt files on upload	✗	✓	Built into SME solution
Standalone desktop decryption Apps	✗	✓	

Lock in

Locked into Vendor	should be validated	X	With SME there is no lock in as SME does not store the file information in a proprietary way.
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Operating System Support

Mac Sync App	✓	✓
Mac Cloud Drive	X	✓
Mac Mail Integration	X	✓
Windows Sync App	✓	✓
Windows Cloud Drive	X	✓
Outlook Integration	✓	✓
Linux Cloud Drive	X	✓
Linux Sync App	X	✓

Mobile Support

iOS	✓	✓
Android	✓	✓
Windows Tablet	X	✓
Windows Phone	X	✓
BlackBerry (both versions)	X	✓

Management

User Management	✓	✓
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Mobile Device Management	Limited	✓
Role Based Administration	✓	✓
Multiple Administrators	✓	✓

Granular File / Folder permissions	X	✓
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Governance

Audit Logs	✓	✓
Audit Log output in SysLog format	X	✓

File Audit Watch	X	✓
Implement preset file sharing policies	X	✓

BYOD	✓	✓
GEO Location Restrictions	X	✓

SME also has some built in BYOD Options. Both integrate with best of breed such as Mobile Iron

For example access a folder but restrict upload or sub folder exclusion

SME Audits file events from over 50 cloud providers that can be mapped to the SME Appliance. Accellion supports far fewer.

Real Time File alert on watched folder

Both integrate with Mobile Iron, but SME also provides some built in BYOD capability as well as integration with BlackBerry Sector and Oracle Mobility suite

Branding

Branding of Web & Apps

Very limited

✓

SME enables branding of entire solution and apps plus it provides self branding packagers as well as ability to turn on or off features

Storage

Support multiple Clouds

✗

✓

SME supports over 50 cloud storage providers.

Accellion has comparative limited storage support

Support on-site clouds eg CIFS etc

✓

✓

Acronis limited and does not support object storage providers

Large File upload support

✓

✓

Both support over 4GB if the storage back end supports it

Locking

only if storage supports it

✓

SME extends locking above any storage

Versioning

only if storage supports it

✓

SME extends locking above any storage

Search

Deep Content Indexing of file contents

✗

✓

Search contents of files in Apps

✗

✓

Data Backup / Data Migration

Email Backup

✗

✓

Cloud Migration Utility

✗

✓

Backup

✓

✓

Both provide as function of end user desktop Apps

Cloud to Cloud 'always on' Archive

✗

✓

Collaboration

Tight integration with Zoho web office

✗

✓

Google Docs integration

✗

✓

MS Office Plug-In

✗

✓

Open Office Plug-In

✗

✓

PDF annotation Suite Built In

✗

✓

Real Time Comments Collaboration

✗

✓

Real Time messaging

✗

✓

Preview Files (Web UI)

✗

✓

Public Links support

✗

✓

NOTE:

Features can change quickly within products. We would always recommend you do an independent valuation.