



SME . V CTERA

<u>Hosting Options</u>	CTERA	SME	Comments
On-Premise	✓	✓	
IaaS	t.b.c.	✓	AWS EC2 etc
Multi-tenant	✓	✓	
UK G-Cloud	X	✓	
Runs on Windows / Linux	✓	✓	
<u>Pricing</u>			
	\$50 per user per month	\$15 per user per month	This is direct to end user pricing. ISP and OEM pricing for both companies is lower
Subscription	X	✓	
Perpetual option	X	✓	
Per Appliance option	Per user + storage throughput volume	Per user per month	
Pricing model			
<u>Identity Management</u>			
Active Directory	✓	✓	Both support multiple AD domains SME verifies against Open LDAP & Oracle LDAP
LDAP	✓	✓	
SAML	✓	✓	
Multi-Tenant use of Identity Management	X	✓	SME supports identity management integration per tenant company
<u>Architecture</u>			
Linux Apache MySQL (LAMP)	Java	LAMP / HTML5	
Global Namespace Clustered deployment support	Not known	✓	SME can support global namespace deployment
<u>Protocol Support (front)</u>			
FTP / FTPS	✓	✓	SME provides protocol support above any cloud storage attached
WebDav	✓	✓	
Amazon S3	X	✓	
SFTP	X	✓	

	CTERA	SME	Comments
<u>Sharing features</u>			
Secure File Sharing	✓	✓	Both offer two factor file sharing. SME extends this to enable SMS to be used.
Secure Folder Sharing	✓	✓	
Virtual WorkSpace / Data Room	X	✓	SME Supports folder links
Anonymous folder sharing			Provide a URL for multiple file upload
Upload files from URL	X	✓	Configurable options. Enables upload by URL
<u>Encryption Features</u>			
Secure Encrypt files on upload	✓	✓	Built into SME solution
Standalone desktop decryption Apps	X	✓	
<u>Lock in</u>			
Locked into Vendor	Yes. File names are changed on upload	X	With SME there is no lock in as SME does not store the file information in a proprietary way.
<u>Operating System Support</u>			
Mac Sync App	✓	✓	
Mac Cloud Drive	X	✓	
Mac Mail Integration	X	✓	
Windows Sync App	✓	✓	
Windows Cloud Drive	X	✓	
Outlook Integration	✓	✓	
Linux Cloud Drive	X	✓	
Linux Sync App	✓	✓	
<u>Mobile Support</u>			
iOS	✓	✓	
Android	✓	✓	
Windows Tablet	X	✓	
Windows Phone	✓	✓	
BlackBerry (both versions)	✓	✓	
<u>Management</u>			
User Management	✓	✓	SME also has some built in BYOD Options. Both integrate with best of breed such as Mobile Iron
Mobile Device Management	X	✓	
Role Based Administration	✓	✓	
Multiple Administrators	✓	✓	
Granular File / Folder permissions	Not clear should be validated	✓	For example access a folder but restrict upload or sub folder exclusion

	CTERA	SME	Comments
<u>Governance</u>			
Audit Logs	✓	✓	SME Audits file events from over 50 cloud providers that can be mapped to the SME Appliance. Accellion supports far fewer.
Audit Log output in SysLog format	✓	✓	
File Audit Watch	✗	✓	Real Time File alert on watched folder
Implement preset file sharing policies	Limited	✓	
BYOD	✓	✓	SME integrates with Mobile Iron. SME also provides some built in BYOD capability as well as integration with BlackBerry Sector and Oracle Mobility suite
GEO Location Restrictions	✗	✓	
<u>Branding</u>			
Branding of Web & Apps (white label)	limited	✓	SME enables branding of entire solution and apps plus it provides self branding packagers as well as ability to turn on or off features
<u>Storage</u>			
Support multiple Clouds	Limited no supported	✓	SME supports over 50 cloud storage providers. Accellion has comparative limited storage support
Support on-site clouds eg CIFS etc	✓	✓	
Large File upload support	✓	✓	Both support over 4GB if the storage back end supports it and SME implements its own file chunking if not
Locking	only if storage supports it	✓	SME extends locking above any storage
Versioning	only if storage supports it	✓	SME extends versioning above any storage
<u>Search</u>			
Deep Content Indexing of file contents	✗	✓	
Search contents of files in Apps	✗	✓	

	CTERA	SME	Comments
Data Backup / Data Migration			
Email Backup	Can be done but no explicit user agent	✓	
Cloud Migration Utility	Limited	✓	Windows, Script or web comprehensive cloud migration service
Backup	✓	Limited	SME provide as function of end user desktop Apps or using Cloud to Cloud Archive (below)
Cloud to Cloud 'always on' Archive	✓	✓	SME can do this with over 50 public/private clouds and ctera offers this as part of its gateway functionality with limited clouds
Collaboration			
Tight integration with Zoho web office	✗	✓	
Google Docs integration	✗	✓	
MS Office Plug-In	✗	✓	
Open Office Plug-In	✗	✓	
PDF annotation Suite Built In	✗	✓	
Real Time Comments Collaboration	✗	✓	
Real Time messaging	✗	✓	
Preview Files (Web UI)	✓	✓	
Public Links support	✓	✓	
Support Options			
Support Options	L3 only	Can offer L1, L2 and L3	
NOTE:			
Features can change quickly within products. We would always recommend you do an independent valuation.			